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AGENDA ITEM

☒ For Possible Action

☐ Information Only

Date: February 18, 2025

Item Number: VIII

Title: Definition of parameters for Vision carriers' policy

PURPOSE

This item is intended to clarify the Board's goals and expectations for a forthcoming policy related to the manner in which SSHIX might enter into formal partnerships with vision insurance carriers in the future, beginning with Plan Year 2026.

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GENERAL COMMENTS

Following the discussion in today's Board Meeting of the items included in the following section, as well as any additional points that the Board wishes to consider, the Exchange, working under the guidance of our Deputy Attorney General, will draft a formal policy, along with any supporting documentation that would be required to support the approved methodology (e.g., an application form). These documents would be distributed to the Board via email for review prior to the June, 2025 Board Meeting, and the June Board Meeting would then include a "For Possible Action" agenda item allowing the Board to either approve the documentation as submitted, or modify/amend the proposed documentation in accordance with the Board's preferences.

PROPOSED DISCUSSION ITEMS FOR CONSIDERATION BY THE BOARD

- What shall be the term of a partnership agreement?
 - The Exchange proposes that a one-year term (November—November, which would ensure that new partnerships were in place prior to the start of OEP) should be the minimum, however the Board might consider a longer term in relation to the administrative requirements of the review/approval process.
- Should an application be required from prospective vision carrier partners, and how should such an application process be administered?
 - The Exchange proposes that a formal application and review process, similar in concept to a Request for Proposal, would allow for a robust and balanced review/vetting process.
 - The implementation of a standardized application form would allow for the solicitation of comparable information across multiple applicants, while also allowing for the inclusion of contractually-binding language which would streamline the execution of any approved partnerships.
- Shall the application require performance metrics to be provided by prospective partners? If so, which metrics should be required?
- How shall the application, review, and approval timeline be structured?
 - The Exchange proposes that an application window of July—August would allow for applications to be distributed to Board members for review during September, after which the Board could vote on their approvals during the October Board meeting.
 - This timeline would allow for new partnership agreements to be executed, and for the Nevada Health Link website to be updated, prior to the start of OEP on November 1.
- Should approved Vision Carrier partners be required to provide periodic reporting to the Exchange? If so, what data should be reported? (e.g., confirmed enrollments in vision coverage following a Nevada Health Link referral, customer satisfaction metrics, etc.)
- Should there be a maximum limit to the number of concurrent vision partnerships in place at one time?
 - The Exchange is not aware of any other State Based Marketplace with more than three vision carrier partnerships in place.
- Should a hosting fee for approved vision carrier partners be charged by the Exchange?
 - The hosting fees associated with historical partnership agreements have been negligible with respect to the Exchange's operating budget, and the absence of hosting fees for future partnerships would not present a risk to the Exchange's revenue.