

Where Health Insurance Competes for You.

PLAN YEAR 2026 PREP RALLY





Introductions



Jennifer Krupp
Administrator



Janel Davis
Exchange
Executive Officer



Katie CharlesonCommunications
Officer



Rebecca LomazzoBroker Manager



Rosa Alejandre Navigator Program Manager



Technical questions?



Call: 1-800-547-8156

Email: <u>brokersupport@exchange.nv.gov</u>



New Broker?

Once your training is complete:

- Make sure Code of Conduct was signed via Adobe Sign
- Create an account on the platform

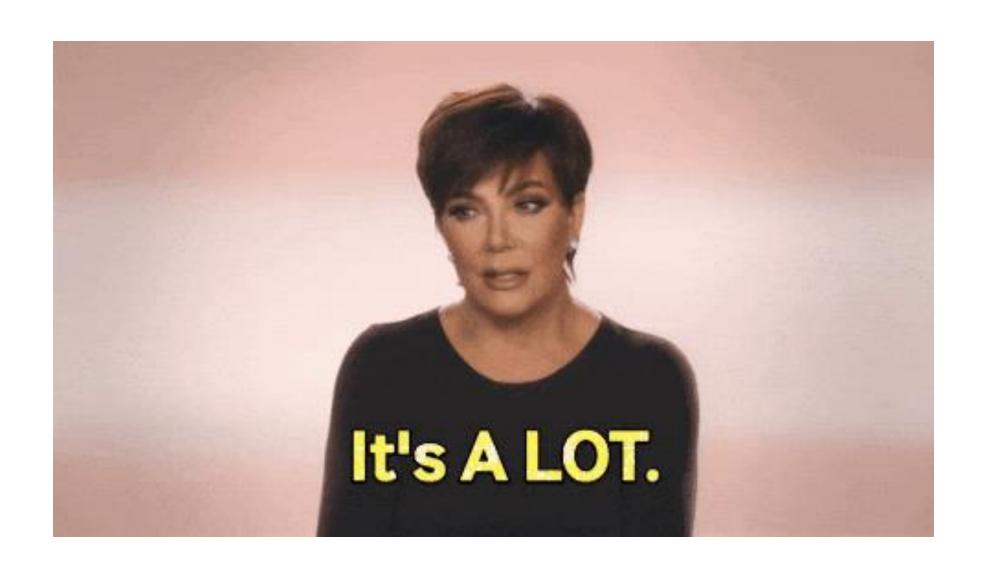
Certifications will be completed by the end of October.

This presentation will be posted online:

www.nevadahealthlink.com/information-for-brokers-and-navigators/

Agenda

- About Nevada Health Authority
- About Nevada Health Link
- Appreciation
- Health Industry Report Insights
- 2025 Marketplace Enrollment Review
- PY 2026 The Good, the Bad & the Ugly
- Expiration of Enhanced Subsidies
- Federal Regulatory Updates
- Plan Year 2026 Overview
- Battle Born State Plans
- Call Center Hours
- Advertising & Marketing
- Keep up with NVHL
- We Need Your Help!
- Closing Remarks & Thank You



About Nevada Health Authority

The Nevada Health Authority was established on July 1, 2025.



Mission

The Nevada Health Authority aims to provide affordable, reliable care to Nevadans by leveraging the state's buying power, streamlining services, and fostering innovation. We are guided by public service, fiscal responsibility, and accountable leadership.

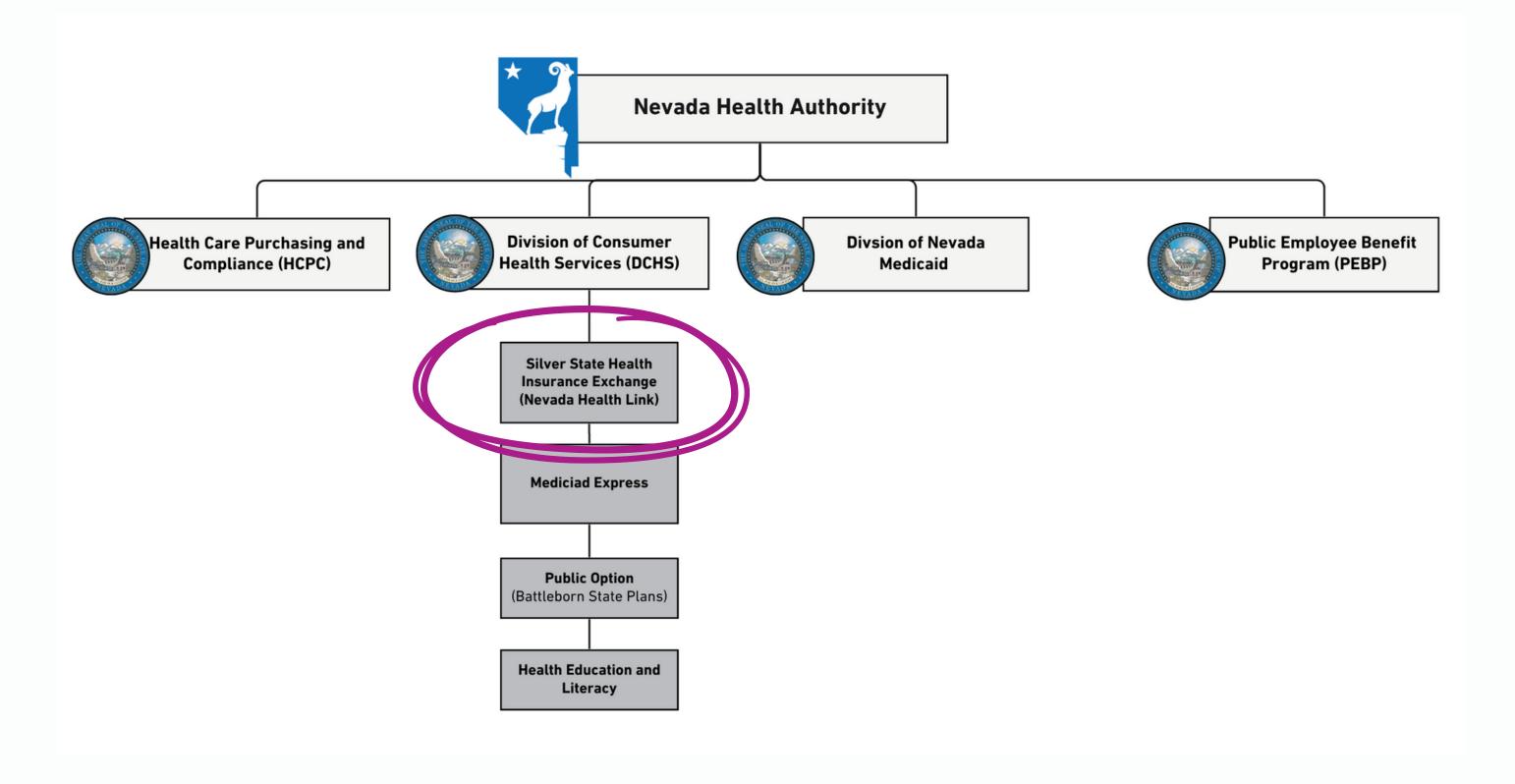
Strategic Goals

- Improve key health indicators.
 Ensure sustainability of coverage programs.
 Expand the state's healthcare workforce.
- Déliver better value, coordination, and innovation in healthcare.

What Drives Our Work

- Efficiency: Streamlined operations through agency consolidation.
- Better Value: Unified authority for better deals and taxpayer value.
- Access & Quality: Improved health access and outcomes via unified leadership.
- Accountability: Commitment to transparency and data-driven results.
- Continuity: Ongoing services with enhanced resources.
- Stewardship: Responsible fiscal leadership for sustainable programs.

Division of Consumer Health Services



About Nevada Health Link

Nevada's Official Health Insurance Marketplace

Affordable Care Act
(ACA) certified
Qualified Health Plans
and Dental Plans

State-run through the Silver
State Health Insurance
Exchange

Connects uninsured
Nevadans (not covered by
employer, Medicaid, or
Medicare)

Subsidies may be available to Nevadans to help lower monthly premiums

THE ONLY place Nevadans can get access to financial assistance

Most importantly, shop and effectuate!



Nevada Health Link Mission Statement

To increase the number of insured Nevadans by providing a transparent and easy-to-use marketplace where individuals and families can access and purchase affordable, high-quality health and dental plans.

Nevada Health link is operated by the Silver State Health Insurance Exchange, now under the Division of Consumer Health Services.



Navigator Appreciation

Our navigator organizations attended nearly 200 events this year!









Navigator Appreciation

Those efforts led to nearly 50,000 interactions with Nevadans!













Broker Appreciation

- Workshop Wednesdays & Focus Groups
 - Hundreds of brokers joined us throughout the year to share insights and shape strategy.
- Enrollment Impact
 - Nearly 70% of Plan Year 2025 enrollments were broker-assisted

A testament to YOUR impact!





Thank you to our Broker Awardees!

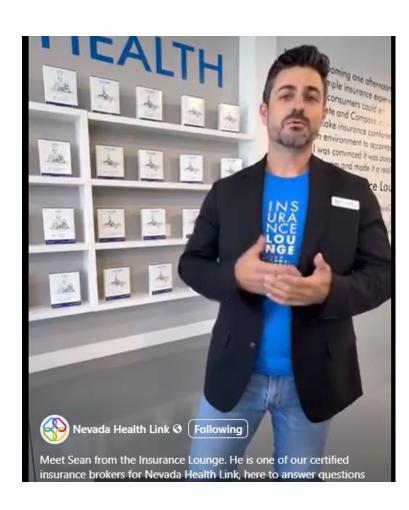


Broker Appreciation

Collaboration Matters!







Some of the amazing ladies of Prestige Benefits and Insurance. Making a difference in the Asian Community here in Las Vegas.



Your partnership in marketing and social media amplified our outreach and engagement.

Content

Introduction

Nevada Health Link Health Industry Report

A Comprehensive Look at Nevada's Uninsured Population & Health Insurance Market

- Report by Marketing for Change Co. on behalf of Nevada Health Link
- Purpose: Provide an updated profile of Nevada's uninsured population and insurance trends (past 3 years)
- Audience: Policymakers, stakeholders, partners, and assister communities
- Goal: Serve as both an outreach tool and reference resource

Annual Report on the Nevada Health Insurance Market

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Marketplace

Comparisons by

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Nevada Health Link: Health Industry Report Insights

Perception Gaps = Education Opportunities

- 49% find the process too complicated → Simplify & guide through enrollment
- 60% view NVHL as a welfare service
 → Reframe as a marketplace for all
 Nevadans

Affordability Concerns = Messaging Opportunity

- 53–69% cite cost as a barrier → Highlight subsidies & cost-saving plans
- 59% of uninsured are subsidy-eligible → Target outreach to income-qualified groups

Nevada Health Link: Health Industry Report Insights

Enrollment Potential = Outreach Opportunity

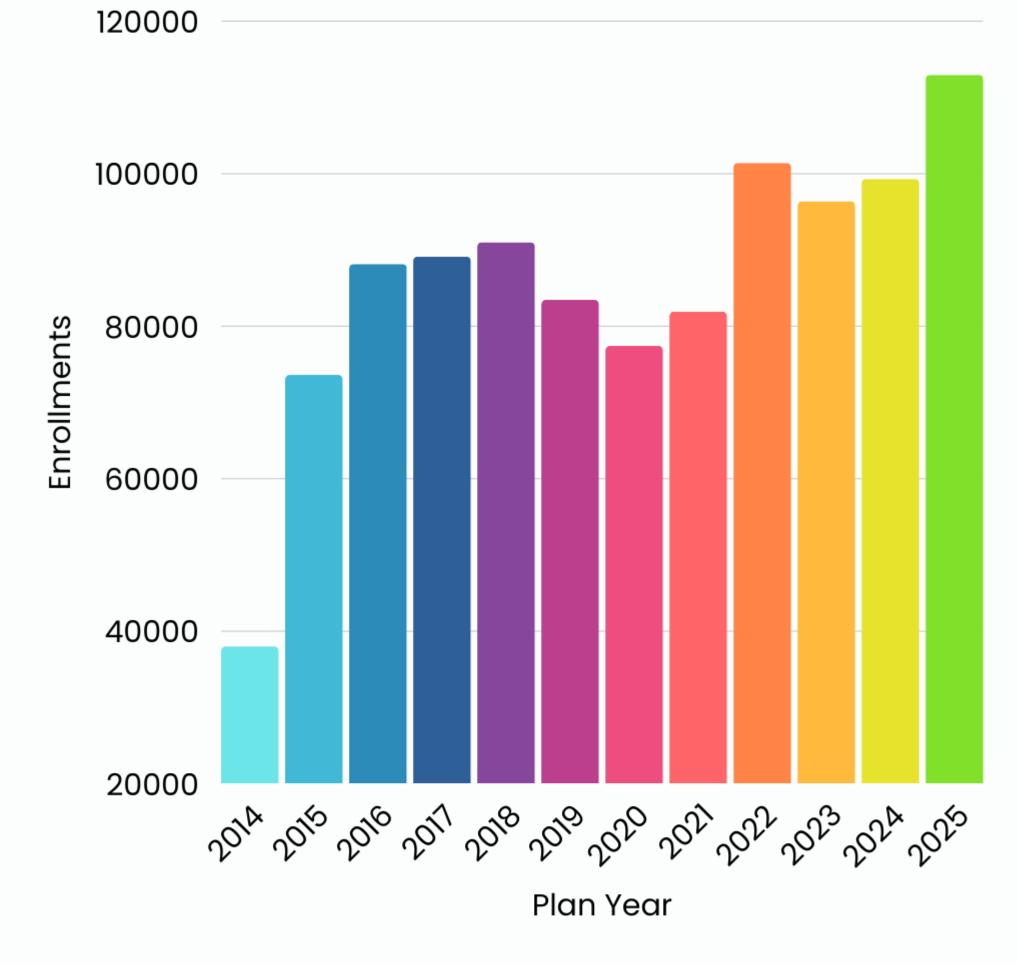
- Over 50% of uninsured plan to get insurance soon → Engage now to convert intent into action
- 9.4% uninsured in 2025 (down from 11%) → Momentum is building—keep it going

Demographic Insights = Targeted Strategy

- Most uninsured have lower income & education levels → Use plain language, community-based outreach
- Only 14% have a college degree → Simplify materials and focus on trust-building

Year-over-Year Enrollment







2025 Enrollment

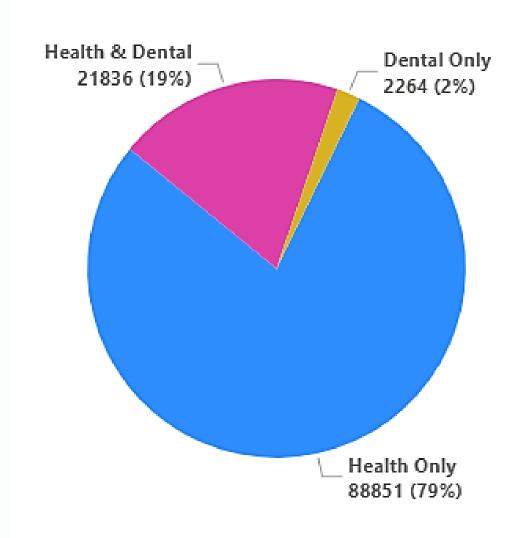
Nevada Health Link set a record for Plan Year 2025 with 112,951 Nevadans enrolling in health and dental coverage.

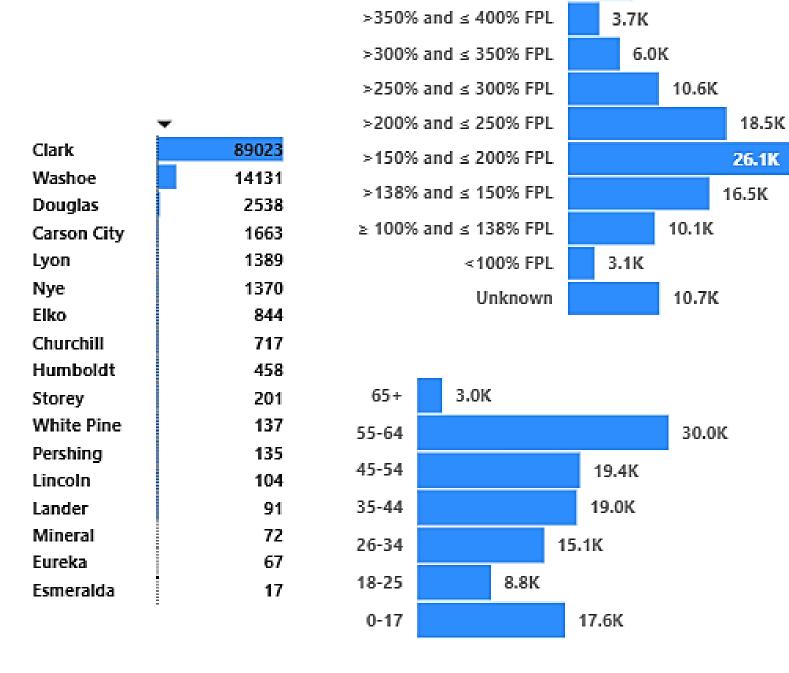
- 110,687 enrolled in health insurance, with 20% also adding dental coverage.
- 2,264 enrolled in dental plans only.
- 26,852 were new enrollees- and of those, 16,811 (63%) used a broker or navigator to assist in enrollment.
- 21,271 were re-enrollees who updated their plans- and of those, 17,584 (83%) worked with a broker or navigator.

2025 Open Enrollment Summary All Enrollee - Statewide



112,951



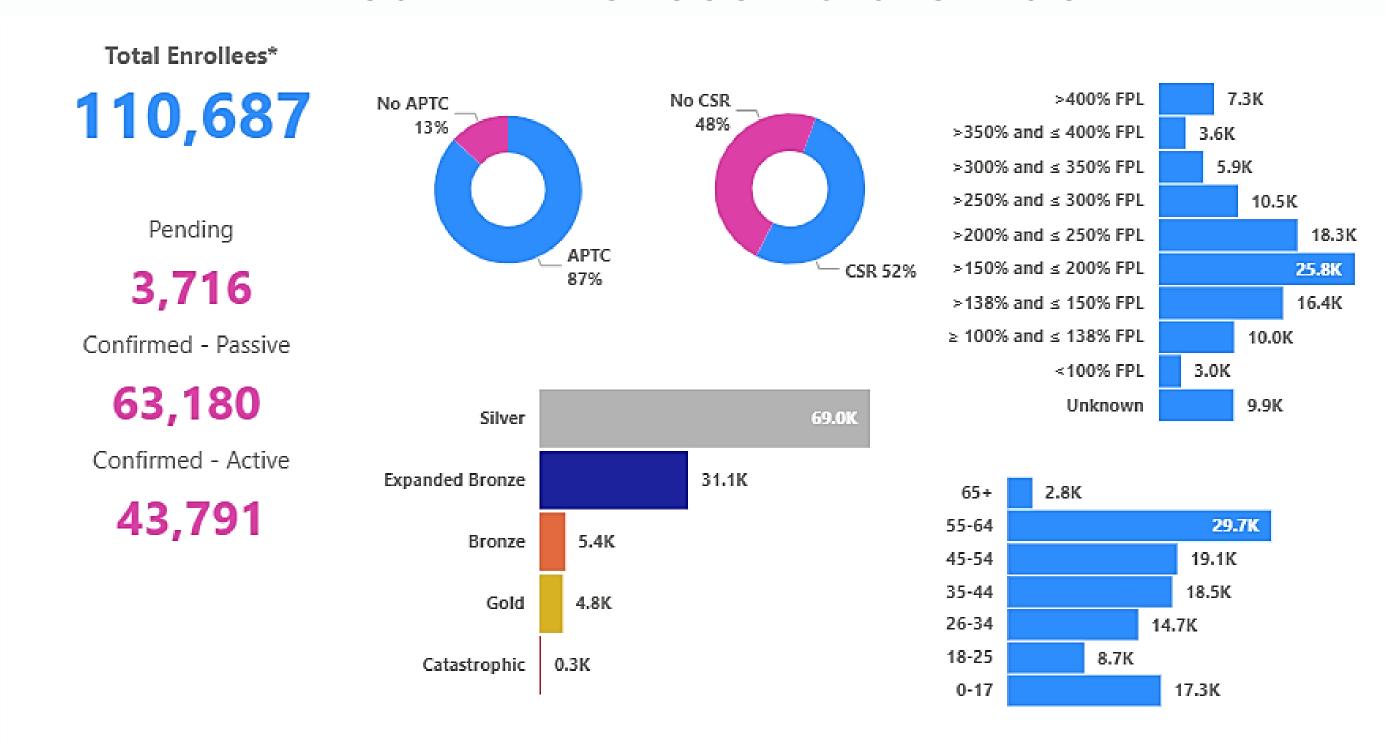


>400% FPL

7.5K

^{*}Includes unique enrollees with a 2025 plan selection in Confirmed or Pending status as of 1/22/25. Consumers with Terminated or Cancelled policies have been removed from these counts.

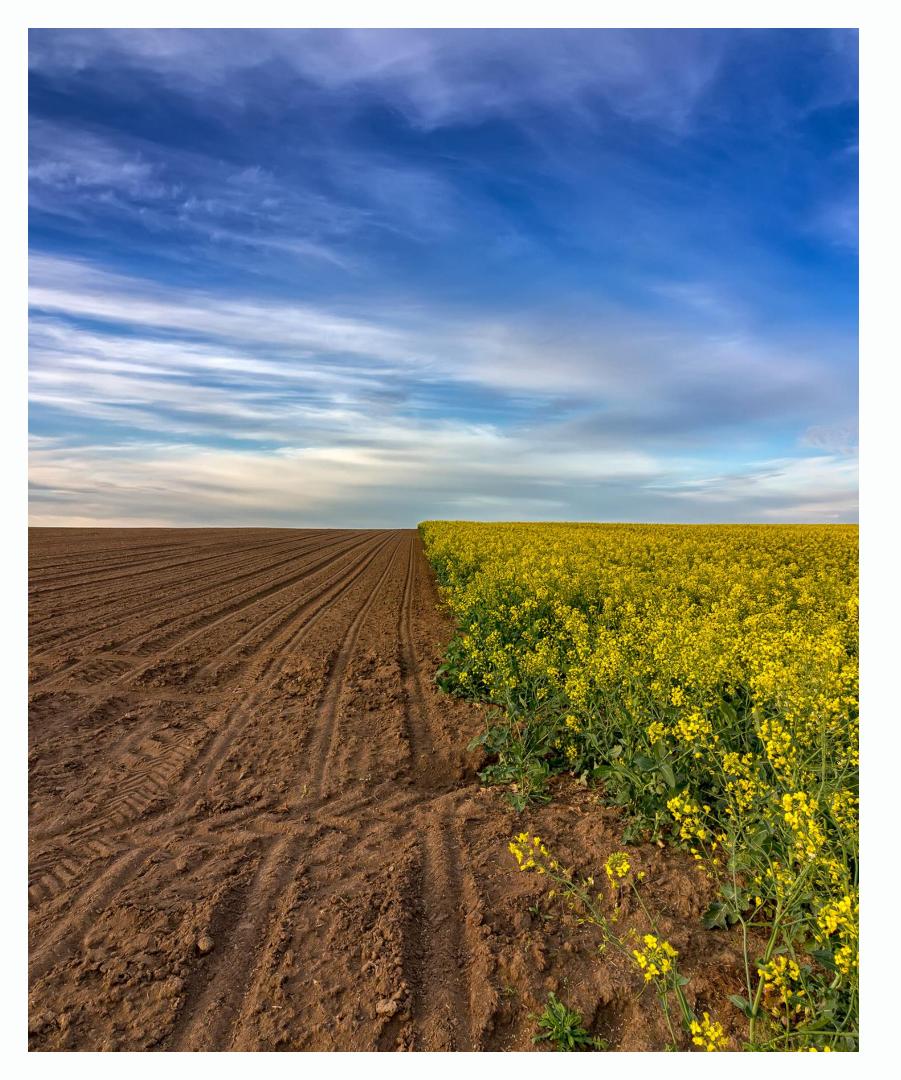
2025 Open Enrollment Summary Health Enrollees - Statewide



^{*}Includes unique enrollees with a 2025 plan selection in Confirmed or Pending status as of 1/22/25. Consumers with Terminated or Cancelled policies have been removed from these counts;

Plan Year 2026





The Good

- More plans and carriers now available in all rural counties
- Record number of broker awardees this year—thank you!
- New carriers and plan options added to the Marketplace
- Still enrolling Nevadans and closing the uninsured gap



The Bad

Challenges on the Horizon

- Premium rate increases expected across many plans
- Expanded subsidies are set to expire
- Potential affordability concerns for some consumers

Enhanced Premium Subsidies Background

- Starting in 2021, the American Rescue Plan Act (ARPA), followed by the Inflation Reduction Act in 2022, allowed more households to become eligible for subsidies AND increased the amount of subsidies available to eligible households
- These enhanced subsidies are set to expire at the end of plan year 2025 (i.e., we would return to the contribution thresholds similar to the ones in effect prior to PY2021)

Enhanced Premium Subsidies Operational Impacts

- Nevada Health Link is proceeding with the assumption that the enhanced subsidies will expire on 12/31/25 and will not be available in PY2026
- All PY2025 applications will continue to be evaluated with the enhanced subsidies through the end of 2025 & auto-renewals will include non-enhanced subsidy amounts
- Consumer messaging will be important (renewal notices)
- Nevada Health Link is preparing for a possible late extension of the enhanced subsidies by Congress and has contingency plans in place

Enhanced Premium Subsidies Estimated Enrollee Impact

	PY25 Enrollees	% of PY25 Enrollees	Avg Net Premium Increase (Or APTC Decrease)
Keep APTC	89683	81%	\$74
Lose APTC	6440	6%	\$267
No APTC Before & After	14564	13%	\$0
Total	110687	100%	\$76
>400% FPL	7344	7%	\$217
>350% and ≤ 400% FPL	3593	3%	\$65
>300% and ≤ 350% FPL	5913	5%	\$97
>250% and ≤ 300% FPL	10454	9%	\$108
>200% and ≤ 250% FPL	18289	17%	\$93
>150% and ≤ 200% FPL	25839	23%	\$80
≥ 100% and ≤ 150% FPL	26386	24%	\$41
<100% FPL	2965	3%	\$0
Unknown	9904	9%	\$0
Total	110687	100%	\$76
	•	www.no.	
Service Area 1	88635	80%	\$6
Service Area 2	13736	12%	\$9
Service Area 3	5713	5%	\$12
Service Area 4	2603	2%	\$13
Total	110687	100%	\$7

Estimates apply non-enhanced PY2026 contribution %'s to all PY2025 health enrollees in pending or confirmed status directly following OE, assuming no other changes;

"No APTC Before & After" includes enrollees currently not requesting financial assistance and enrollees eligible for APTC but who opted not to receive any



The Ugly

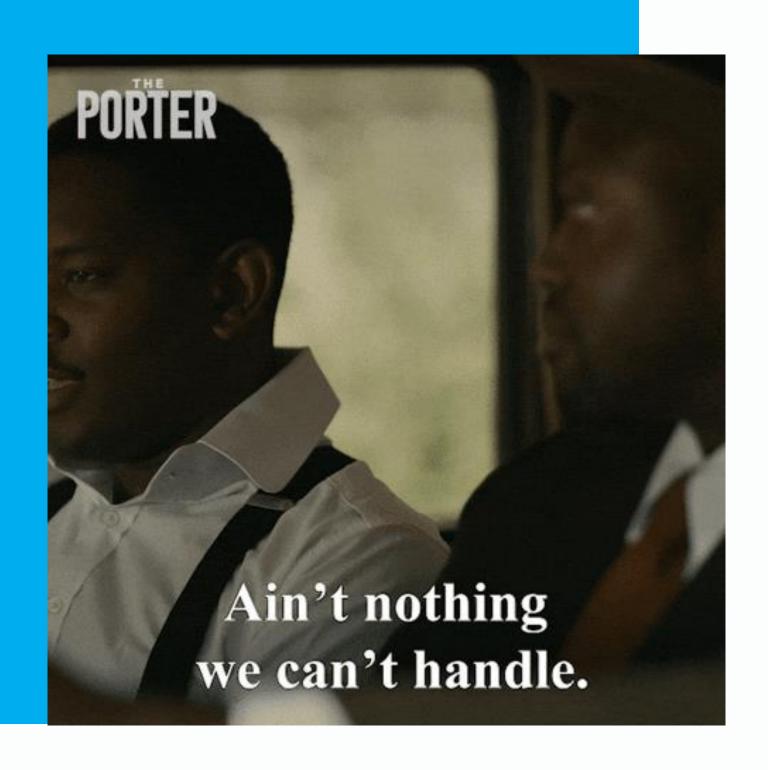
- Uncertainty around federal policy and subsidy extensions
- Risk of coverage loss if consumers don't re-enroll or can't afford new rates
- Increased pressure on brokers to help clients navigate changes



Pivot

From Challenges to Action

- The challenges are real, but we are not powerless.
- Nevada Health Link is preparing clear messaging, renewal strategies, and contingency plans.
- Brokers and Navigators are the front line for helping Nevadans stay covered.
- Together, we will face these challenges and keep Nevadans insured.



Solutions & Next Steps

- Strong consumer education campaigns focused on shopping
- Clear communication
- Collaboration with brokers and navigators
- Ongoing monitoring of federal policy
- Expanding outreach in rural and underserved communities

Federal Regulatory Updates

2025 Marketplace Changes

- H.R.1 One Big Beautiful Bill Act July 4, 2025
- CMS Final Rule Marketplace Integrity and Affordability June 25, 2025
- City of Columbus v. Kennedy (CMS Final Rule) August 22, 2025 – current

Federal Rule Changes H.R.1 (One Big Beautiful Bill Act)



Plan Year 2026

- -No APTC for lawfully present immigrants who are **both** ineligible for Medicaid due to immigrant status (5-year waiting period) **and** are making below 100% of poverty.
- -No APTC for consumer who enrolls in a plan via non-QLE SEP.
- **-HSA** offerings extended to all Bronze and Catastrophic plans, terming as High-Deductible Health Plan.
- -Expanded eligibility for Catastrophic plans.



Plan Year <u>2028</u>

- -Requires Marketplace enrollees to have their enrollment information **actively verified** each year prior to receiving an APTC or CSR.
- -APTC cannot be awarded until all eligibility verification is complete. The HHS Secretary may waive the inability to receive APTC for an individual who enrolls through an SEP for a change in family size.
- -Recapture of **excess premium tax credits** removing income caps.
- -Change to 'lawfully present' definition permitting premium tax credits only for certain individuals.
- -Prohibits eligibility for premium tax credits for individuals not eligible for Medicaid because of failure to meet community engagement requirements.



Plan Year 2027

Federal Rule Changes 2025 CMS Final Rule – Marketplace Integrity and Affordability

August 25, 2025



- -DACA recipients ineligible to enroll in Marketplace Coverage.
- -90-day requirement to resolve DMI (removal of automatic 60-day extension).
- -Premium payment threshold creation (sunsets PY26).



Open Enrollment – Plan Year 2027

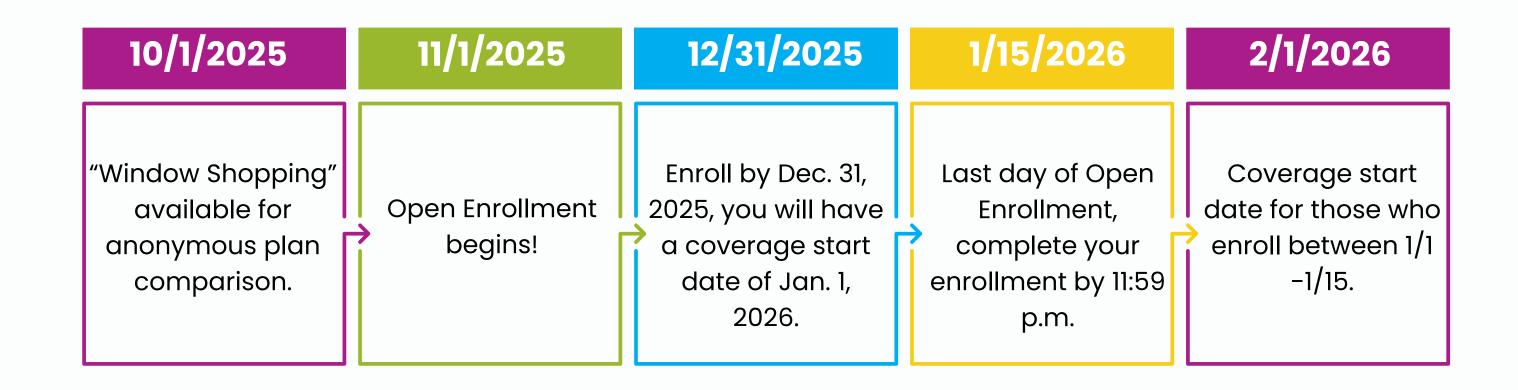
-Shortens the annual Open Enrollment Period to a maximum of 9 weeks and must end no later than December 31st. Also requires all OEP enrollments take effect on January 1 of the plan year.

- -Prohibition on Coverage of "Sex-Trait Modification" as an EHB.
- -Changes to Premium Adjustment Percentage Index.



January 1, 2026

Open Enrollment Timeline Plan Year 2026



2026 Renewals



Nearly 99% of 2025 enrollees were autorenewed for Plan Year 2026.



Enrollees will be renewed into their existing plan, or crosswalked into a similar plan, by October 21st.



Renewal notices will be delivered by the end of Oct. Consumers will also receive Eligibility notices in their secure inbox.



It's important, more than ever, to shop for coverage – there are new plans and new rates for Plan Year 2026!

Battle Born State Plans (BBSP) Affordable, Statewide, High-Quality Coverage





Built-in savings

BBSPs are required to meet premium reduction targets. This means more Nevadans may be able to find quality coverage at a lower cost, regardless of income.



Available statewide

Offered in every Nevada service area, providing more plan options for rural communities.



Choice of Carriers

Health Plan of Nevada, Anthem (Community Care), and SilverSummit will offer BBSPs starting Plan Year 2026. Plans available for preview on NevadaHealthLink.com beginning October 1.



Easy to Find

Look for the BBSP logo or use the Battle Born State Plans filter on enroll.NevadaHealthLink.com.

Battle Born State Plans (BBSP)

Cobranded Materials

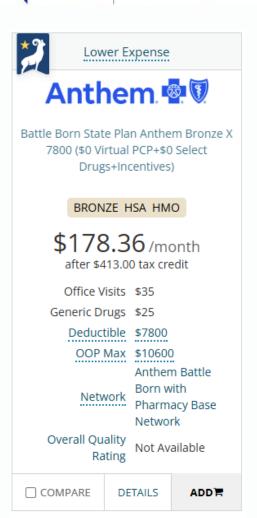
to Support Your Outreach

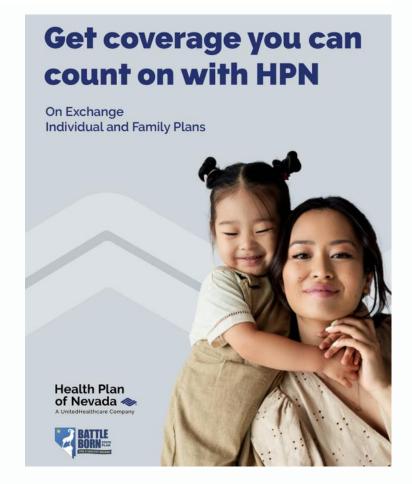
- Partnering with BBSP Carriers
- Collaborating to boost outreach and drive enrollments together





Ambetter Health Battle Born State Plans offer members plan options and benefits designed to be affordable, comprehensive coverage solutions. We bring an experienced approach to a variety of services, including wellness and preventive care, mental health and substance abuse services, maternity and newborn care, pediatric services, prescription drug coverage and more.





Battle Born State Plans on the Marketplace

Marketplace ◆ Back to preferences **™** 0 Dental Plans **11** Health Plans **Estimated Monthly Savings** COST-SHARING REDUCTIONS CSR ② You qualify for cost-sharing reductions. \$231.00/month For 1 Member in ZIP code 88901. Edit Family Info Coverage will start on 01/01/2026 SORT BY New for 2026, Battle Born State Plans are required to meet premium reduction targets. Learn more at: www.NevadaHealthLink.com/BBSP. Expense Estimate Monthly Price FILTERS APPLIED Clear all Deductible Battle Born State Plans (8) Out-of-Pocket (OOP) Max FILTER BY Lower Expense Lower Expense Lower Expense Anthem 🛂 🗓 Anthem 🗗 🗓 Battle Born State Plans (i) HEALTH PLAN OF NEVADA A UnitedHealthcare Company **PLAN TYPE** Battle Born State Plan MyHPN Select Battle Born State Plan Anthem Bronze X Battle Born State Plan Anthem Bronze X 8450 (\$0 Virtual PCP+\$0 Select 7800 (\$0 Virtual PCP+\$0 Select Network Bronze 1 ☐ HMO Drugs+Incentives) Drugs+Incentives) □ EPO BRONZE HSA HMO BRONZE HSA HMO BRONZE HSA HMO PLAN FEATURES \$145.36/month \$178.33/month \$160.64/month CSR Eligible includes special discounts after \$231.00 tax credit after \$231.00 tax credit after \$231.00 tax credit HSA Qualified Office Visits \$35 Office Visits 0% Office Visits \$40 eligible for Health Savings Account (HSA) Generic Drugs \$25 Generic Drugs \$40 Generic Drugs \$30 Deductible \$9450 Deductible \$7800 Deductible \$8450 METAL TIER OOP Max \$10600 OOP Max \$9450 OOP Max \$9800 Gold Anthem Battle Anthem Battle higher premiums, lower deductibles Network Born with Born with Overall Quality ★★★☆☆ Silver Pharmacy Base Pharmacy Base lower premiums, higher deductibles, CSRs Network Network Rating Overall Quality Not Available may be applied if eligible Overall Quality Not Available Rating Rating Bronze lowest premiums, highest deductibles

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Call Center Hours for Open Enrollment

The Nevada Health Link Call Center will have extended hours of operation during Open Enrollment (11/1/25 – 1/15/26)

Consumer Line: 1-800-547-2927

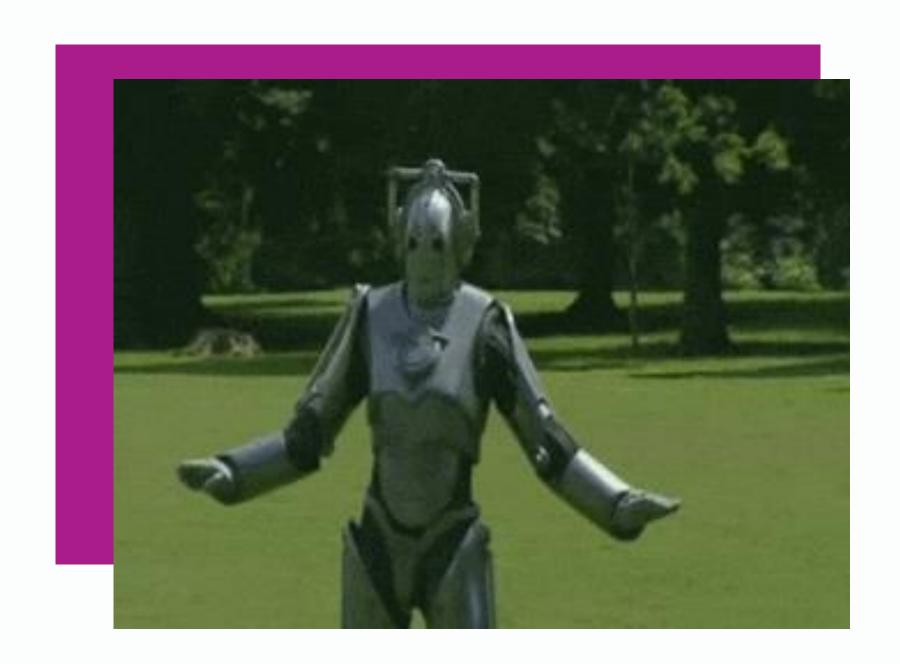
Consumer Line Hours of Operation*	Monday - Friday	Saturday	Sunday
During Open Enrollment (11/1 - 1/15)	9:00am - 6:00pm PST	9:00am - 2:00pm PST	CLOSED

Broker/Navigator Line: 1-800-547-8156

Broker Line Hours of Operation	Monday - Friday	Saturday	Sunday
During Open Enrollment (11/1 - 1/15)	8:00am - 7:00pm PST	9:00am - 5:00pm PST	CLOSED

Extended Dates & Times:

Dates	Hours of Operation	
Monday, December 15, 2025	9:00am – 10:00pm PST	
Wednesday, December 31, 2025	9:00am – 10:00pm PST	
Thursday, January 15, 2026	9:00am – 10:00pm PST	
Tuesday, January 20, 2026	9:00am – 10:00pm PST	



SAGE

Interactive Virtual Agent

Some of the key features include:

- Direct Agent Transfers: Calls from verified numbers with an AOR are routed straight to you.
- 1095 Help: Consumers can request reprints or resend Form 1095.
- Real-Time Updates: IVA shares ticket status and verification needs (QLEs, DMIs).
- Self-Service Tools: Supports FAQs, eligibility checks, and anonymous shopping.
- Ongoing Monitoring: Nevada Health Link is tracking IVA performance and user satisfaction.

Plan Year 2026 Breakdown

For Plan Year 2026 there will be 140 Qualified Health Plans among eight insurance carriers and 13 Qualified Dental Plans through four insurance carriers.

Qualified Health Plan insurance carriers include:

- Silver Summit Healthplan (Ambetter)
- Anthem
- Health Plan of Nevada (HPN)
- Hometown Health
- Imperial Health Plan
- Molina Healthcare
- Select Health
- CareSource

Battle Born State Plans (BBSPs) will be offered through:

- Anthem (Community Care Health Plan of Nevada)
- Health Plan of Nevada (HPN)
- Silver Summit (Ambetter)

Qualified Dental Plans will be offered through:

- Alpha Dental
- Best Life
- Delta Dental
- Rocky Mountain (Anthem)

Service Area	Carriers	Number of Qualified Health Plans
Service Area 1: Clark County, Nye County	Anthem (Community Care Health Plan of Nevada), CareSource, Health Plan of Nevada (HPN), Imperial Health Plan, Molina Healthcare, Select Health, SilverSummit HealthPlan (Ambetter)	106 (11 BBSPs)
Service Area 2 : Washoe County	Anthem (Community Care Health Plan of Nevada), CareSource, Health Plan of Nevada (HPN), Hometown Health, Imperial Health Plan, Molina Healthcare, SilverSummit HealthPlan (Ambetter)	98 (11 BBSPs)
Service Area 3 : Carson City, Douglas County, Lyon County and Storey County	Anthem (Community Care Health Plan of Nevada), CareSource, Hometown Health, Health Plan of Nevada (HPN), SilverSummit HealthPlan (Ambetter)	73 (11 BBSPs)
Service Area 4: Elko, Churchill, Esmeralda, Eureka, Humboldt, Lander, Lincoln, Mineral, Pershing & White Pine County	Anthem (Community Care Health Plan of Nevada), CareSource, Health Plan of Nevada (HPN), SilverSummit HealthPlan (Ambetter)	62 (11 BBSPs)

Advertising, Marketing & Outreach



Campaign Strategy

- Expanding on last year's campaign with a bigger focus on value over cost.
- Encouraging window shopping and early action so consumers aren't surprised in the new plan year.

Spanish-Language Outreach

- Radio spots, influencer partnerships, and trans-created content.
- Launching a Spanish Facebook page next month.

Jingle Influencers

- Collaborating with local musicians to promote the NVHL jingle and highlight the importance of coverage.
 - We'd love to see your team's take on the jingle!

Opportunities to Collaborate

- Event promotion
- Social media partnerships
- Blog contributions

Plan Year 2026 Nevada Health Link Commercial







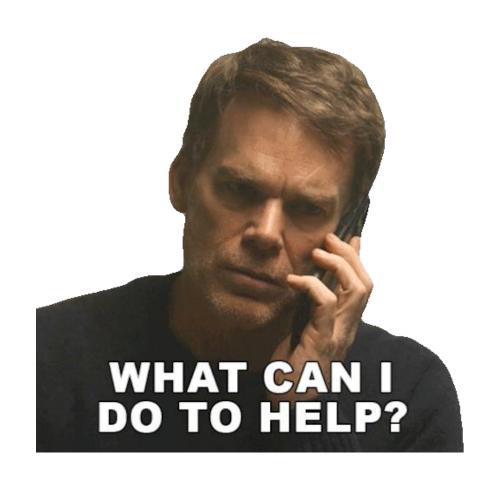
@NVHealthLink

Keep up with Nevada Health Link!

Keep an eye out for the Nevada Health Link Broker/Navigator newsletter! Add noreply@nevadahealthlink.com to your contacts.

How you can help!

- Engage with returning consumers and ensure the information on file is accurate to date.
- Help us find Nevadans who are uninsured, or underinsured, and connect them to the Nevada Health Link.
- Help us connect your community to the good news about rates and affordability. (SHARE!)
- Encourage consumers to work with an enrollment professional to actively shop the market and find a plan right for their needs.
- EFFECTUATE don't just help someone enroll, they've got to pay to be insured.



OPEN ENROLLMENT

NOVEMBER 1, 2025 – January 15, 2026

Contact Us



www.nevadahealthlink.com





